General Business



850 Purchase Order

Version: 004010

Document Control

| Rev | Date | Author | Purpose for Change |
|-----|-------------------|-------------------|--|
| 1.0 | April 30, 2007 | Z. Belicajevic | Creation of Implementation Guide |
| 1.1 | July 10, 2008 | S. Nagarajan | Updated examples and fixed mandatory fields |
| 2.0 | March 31, 2015 | S | Added new REF*PRT for order reason to support PWG |
| | | Nagarajan | Removed Closed Order Example – no longer sent |
| 2.1 | January 29, 2017 | R. Heether | Modified examples and comments to accommodate Service Parts NAFTA CSPS Implementation effective January 1, 2018. |
| 2.2 | August 1, 2017 | R. Heether | Changed Ship-To Code in the N1-ST-04 from 2 characters to 4 characters for Depot shipments. Fixed examples to reflect the change. Modified/corrected sizes of the fields in the N1 segments. |
| 2.3 | December 21, 2018 | R. Heether | Updated "Field" sizes, usage, and added some comments for clarification. Updated examples. |
| 2.4 | February 8, 2024 | Scott | Logo Update |
| | | Clemence | User Notes Updates |
| 2.5 | March 21, 2025 | Scott Clemence | Added N1_01 = BT |

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850

Purchase Order

Functional Group=PO

This Draft Standard for Trial Use contains the format and establishes the data contents of the Purchase Order Transaction Set (850) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide for customary and established business and industry practice relative to the placement of purchase orders for goods and services. This transaction set should not be used to convey purchase order changes or purchase order acknowledgment information.

Not Defined:

| <u>Pos</u> | <u>ld</u> | Segment Name | Req | Max Use | Repeat | <u>Notes</u> | <u>Usage</u> |
|------------|-----------|----------------------------|-----|---------|--------|--------------|--------------|
| 0100 | ISA | Interchange Control Header | М | 1 | | | Must use |
| 0200 | GS | Functional Group Header | М | 1 | | | Must use |

Heading:

| i i c auiiių | j - | | | | | | |
|-------------------------|------------|---|-----|---------|--------|--------------|--------------|
| <u>Pos</u> | <u>ld</u> | Segment Name | Req | Max Use | Repeat | <u>Notes</u> | <u>Usage</u> |
| 0100 | ST | Transaction Set Header | M | 1 | | | Must use |
| 0200 | BEG | Beginning Segment for Purchase Order | M | 1 | | | Must use |
| 0300 | CUR | Currency | 0 | 1 | | | Used |
| 0400 | REF | Reference Identification | 0 | >1 | | ZZ | Must Use |
| 0500 | REF | Reference Identification | 0 | 1 | | PRT | Used |
| 0500 | REF | Reference Identification | 0 | 1 | | CO | Used |
| 0600 | PER | Administrative Communications Contact | 0 | 3 | | | Used |
| 2800 | TD5 | Carrier Details (Routing Sequence/Transit Time) | 0 | 12 | | | Used |
| LOOP ID | - N1 | | _ | _ | 200 | | _ |
| 4800 | N1 | Name (BY – Buying Party) | 0 | 1 | | | Must use |
| 4800 | N1 | Name (BT – Bill To Party) | 0 | 1 | | | Must Use |
| 4900 | N1 | Name (SU - Supplier) | 0 | 1 | | | Must use |
| 5000 | N1 | Name (ST - Ship To) | 0 | 1 | | | Must use |

Detail:

5200

5300

5500

N3

N4

REF

Address Information (ST)

Geographic Location (ST)

Reference Identification

| Pos | <u>ld</u> | Segment Name | Req | Max Use | Repeat | <u>Notes</u> | <u>Usage</u> |
|---------|-----------|---------------------|-----|---------|--------|--------------|--------------|
| LOOP ID | - PO1 | | _ | _ | 100000 | N2/0100L | _ |
| 0200 | PO1 | Baseline Item Data | M | 1 | | N2/0200 | Must use |
| 3300 | DTM | Date/Time Reference | 0 | 10 | | | Must Use |
| 4100 | MSG | Message Text | 0 | >1 | | | Used |

0

0

0

2

>1

12

Must use

Must use

Used

Sh. Instruct.

Summary:

| <u>Pos</u> | <u>ld</u> | <u>Segment Name</u> | <u>Req</u> | <u>Max Use</u> | <u>Repeat</u> | <u>Notes</u> | <u>Usage</u> |
|----------------|-----------|---------------------|------------|----------------|---------------|--------------|--------------|
| LOOP ID | - CTT | | _ | <u>_</u> | <u>1</u> | N3/0100L | <u>-</u> |
| 0200 | CTT | Transaction Totals | O | 1 | | N3/0200 | Must use |

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0400 SE Transaction Set Trailer M 1 Must use

Not Defined:

| <u>Pos</u> | <u>ld</u> | Segment Name | <u>Req</u> | <u>Max Use</u> | <u>Repeat</u> | <u>Notes</u> | <u>Usage</u> |
|------------|-----------|-----------------------------|------------|----------------|---------------|--------------|--------------|
| 0100 | GE | Functional Group Trailer | M | 1 | | | Must use |
| 0200 | IEA | Interchange Control Trailer | M | 1 | | | Must use |

Notes:

2/0100L PO102 is required.2/0200 PO102 is required.

3/0100L The number of line items (CTT01) is the accumulation of the number of PO1 segments. If used, hash total

(CTT02) is the sum of the value of quantities ordered (PO102) for each PO1 segment.

3/0200 The number of line items (CTT01) is the accumulation of the number of PO1 segments. If used, hash total (CTT02) is the sum of the value of quantities ordered (PO102) for each PO1 segment.

User Note 1:

Please Note:

You will see some elements listed as "Optional" per ANSI X12 Standard ("Req" column), but are considered "Mandatory" ("Usage" column) per CNH's business rules.

User Note 2:

Here is a table showing how some critical data elements which must be returned to CNH Industrial for everything to work properly

| Business Data Element | CNH INBOUND 850 | OUTBOUND to CNH 856 ASN | OUTBOUND to CNH 810 INVOICE |
|-----------------------------|------------------------|-------------------------|--------------------------------|
| Plant Code | N104 WHERE N101 = 'BY' | N104 WHERE N101 = 'BY' | N104 WHERE N101 = 'BT' |
| Shipto Code/Unloading Point | N104 WHERE N101 = 'ST' | N104 WHERE N101 = 'ST' | N104 WHERE N101 = 'ST' |
| Vendor Code | N104 WHERE N101 = 'SU' | N104 WHERE N101 = 'SF' | N104 WHERE N101 = 'SU' |

Here is an explanation of the above table

The CNH_PLANT_CODE (N104 WHERE N101 = 'BY') and CNH_SHIPTO_CODE (N104 WHERE N101 = 'ST') are separate and independent data elements and must be managed in your internal business system as separate and independent data elements. The relationship between CNH_PLANT_CODE and CNH_SHIPTO_CODE is a 1 TO MANY relationship where any given CNH_PLANT_CODE can and do have multiple SHIPTO_CODES and the same SHIPTO_CODE can be used by multiple plant codes. CNH Industrial does not use the N101 = 'BY' in a traditional sense. Traditionally, the N101 = 'BY' represents a purchasing legal entity, but in CNH's case, the N101 = 'BY'' represents the CNH_PLANT_CODE. The CNH Industrial 850 document transmits legal entity information in the N1_02 WHERE N1_01 = 'BY'.

For CNH INDUSTRIAL what defines a unique SHIPTO_LOCATION (CUSTOMER_ACCOUNT_LOCATION) is the a combination of the CNH_PLANT_CODE and CNH_SHIPTO_CODE. In most major ERP business systems, what CNH Industrial provides as a CNH_PLANT_CODE functions like a CUSTOMER_SHIPTO_CODE and what CNH Industrial provides as a SHIPTO_CODE functions like a CUSTOMER_UNLOADING_POINT. Think of a customer unloading point as

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a separate dock or warehouse location which supports the CNH_PLANT_CODE. If your internal business system supports the CUSTOMER_UNLOADING_POINT concept, then this is the recommended configuration of your internal business system. If your internal business system does not support the CUSTOMER_UNLOADING_POINT concept, then the recommended configuration of the integration process between your EDI application and your internal business system is that the primary lookup to determine the correct customer account location be on a concatenation of the PLANT_CODE and SHIPTO_CODE separated by a value such as a TILDE, COMMA or UNDERSCORE. In your internal business system, setup your customer account locations as described, EDI does the lookup into your business system looking for this concatenated value to apply the 850 to the correct CUSTOMER_ACCOUNT_LOCATION and then for OUTBOUND documents such as ASN's and INVOICES, do a deconcatenate function and map to the correct N4 VALUE where N101 = 'BY' or N101 = 'ST'

User Note 3:

EXAMPLES FOR CNH INDUSTRIAL SERVICE PARTS NAFTA:

DEPOT ORIGINAL ORDER - This represents the first time you receive the order

ISA|00| |00| |01|601943181 |ZZ|TESTSUPPLIER |180118|0225|U|00401|000007038|0|P|>

GS|PO|601943181|TESTSUPPLIER|20180118|0225|155695|X|004010

ST|850|556950001

BEG|00|RL|3633251234|3633251234|20180118

REFIZZICSCN

REF|PRT|ORDER REASON|LP01234567

PER|EX|RA65

TD5||||T

N1|BY|CNH INDUSTRIAL AMERICA, LLC|92|SN

N1|BT|CNH INDUSTRIAL AMERICA LLC|92|G183

N1|SU|TESTSUPPLIER|92|CL123

N1|ST|RMC|92|0036

N3|RECEIVING CTR-NORTH AM. PARTS|420 S ENTERPRISE BOULEVARD

N4|LEBANON|IN|46052|US

PO1|00010|5|EA|||BP|87750270

DTM | 010 | 20180120

MSG|LP01234567

CTT|1

SE|20|556950001

GE|1|155695

IEA|1|000007038

DEPOT AMENDED ORDER – Order has been changed from the original

| ISA|| | 00 | 01 | 601943181 | ZZ|| TESTSUPPLIER | 180118 | 0225 | U | 00401 | 000007038 | 0 | P | >

GS|PO|601943181|TESTSUPPLIER|20180118|0225|155695|X|004010

ST|850|556950001

BEG|<mark>05</mark>|RL|3633251234|3633251234|20180118

REF|ZZ|CSCN

REF|PRT|ORDER REASON|LP01234567

PER|EX|RA65

TD5|||T

N1|BY|CNH INDUSTRIAL AMERICA, LLC|92|SN

N1|BT|CNH INDUSTRIAL AMERICA LLC|92|G183

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N1|SU|TESTSUPPLIER|92|CL123

N1|ST|RMC|92|0036

N3|RECEIVING CTR-NORTH AM. PARTS|420 S ENTERPRISE BOULEVARD

N4|LEBANON|IN|46052|US

PO1|00010|5|EA|||BP|87750270|||||||||<mark>ZZ|ORDER STATUS: AMENDED</mark>

DTM | 010 | 20180120

MSG|LP01234567

CTT|1

SE|20|556950001

GE|1|155695

IEA|1|000007038

DEPOT CANCELED ORDER – We no longer need this order

ISA|00| |00| |01|601943181 |ZZ|TESTSUPPLIER |180118|0225|U|00401|000007038|0|P|>

GS|PO|601943181|TESTSUPPLIER|20180118|0225|155695|X|004010

ST|850|556950001

BEG|<mark>01</mark>|RL|3633251234|3633251234|20180118

REF|ZZ|CSCN

REF|PRT|ORDER REASON|LP01234567

PER|EX|RA65

TD5||||T

N1|BY|CNH INDSTRIAL AMERICA, LLC|92|SN

N1|BT|CNH INDUSTRIAL AMERICA LLC|92|G183

N1|SU|TESTSUPPLIER|92|CL123

N1|ST|RMC|92|0036

N3|RECEIVING CTR-NORTH AM. PARTS|420 S ENTERPRISE BOULEVARD

N4|LEBANON|IN|46052|US

PO1|00010|0|EA|||BP|87750270||||||||ZZ|ORDER STATUS: URGENT|ZZ|ORDER STATUS: CANCELLED|ZZ|ORDER STATUS:

AMENDED

DTM | 010 | 20180120

MSG|LP01234567

CTTI1

SE|20|556950001

GE|1|155695

IEA|1|000007038

DFS/SHIP DIRECT ORIGINAL ORDER Ship To USA

ISA|00| |00| |01|601943181 |ZZ|TESTSUPPLIER |180128|0001|U|00401|000007642|0|P|>

GS|PO|601943181|TESTSUPPLIER|20180128|0001|156143|X|004010

ST|850|561430001

BEG|00|RL|0081081234|0081081234|20180127

REF|ZZ|CSCN

REF|PRT|ORDER REASON|LB27970179 DEALER SALES ORDER: 3391234-001

REF | CO | V077123

PER|EX|R022

TD5||||T

N1|BY|CNH INDUSTRIAL AMERICA, LLC|92|SN

N1|BT|CNH INDUSTRIAL AMERICA LLC|92|G183

N1|SU|TEST SUPPLIER|92|CL123

N1|ST| DEALER NAME|92|123456 001

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N3 | 123 45TH STREET N4|PHOENIX|AZ|85009|US PO1|00010|1|EA|||BP|84258173

DTM | 010 | 20180201

MSG|LB27970179 DEALER SALES ORDER: 3391234-001

PO1|00020|1|EA|||BP|AF25491

DTM | 010 | 20180201

MSG|LB27972299 DEALER SALES ORDER: 3391234-002

CTT | 1

SE|21|561430001 GE|1|156143 IEA|1|000007642

DFS/SHIP DIRECT ORIGINAL ORDER Ship To CAN

|ZZ|TESTSUPPLIER |180128|0001|U|00401|000007642|0|P|> ISA | 00 | |01|601943181 1001

GS|PO|601943181|TESTSUPPLIER|20180128|0001|156143|X|004010

ST|850|561430001

BEG|00|RL|0081081234|0081081234|20180127

REF|ZZ|CSCN

REF|PRT|ORDER REASON|LB27970179 DEALER SALES ORDER: 3394321-001

REF|CO|V077123 PER|EX|R022

TD5||||T

N1|BY|CNH INDUSTRIAL CANADA, LTD | 92 | SN N1|BT| CNH INDUSTRIAL CANADA, LTD |92|G182

N1|SU|TEST SUPPLIER|92|CL123

N1|ST| DEALER NAME|92|123456 001

N3 | 35 MARVON RD

N4|SIMCOE|ON|N3& 4G4|CA

PO1|00010|1|EA|||BP|84258173

DTM|010|20180201

MSG|LB27970179 DEALER SALES ORDER: 3391234-001

PO1|00020|1|EA|||BP|AF25491

DTM | 010 | 20180201

MSG|LB27972299 DEALER SALES ORDER: 3391234-002

CTT|1

SE|21|561430001 GE|1|156143 IEA|1|000007642

EXAMPLES FOR CNH INDUSTRIAL SERVICE PARTS EMEA:

ORIGINAL ORDER - This represent the first time you receive the order

ISA|00| 1001 |01|601943181TEST |ZZ|F2504S0 |080707|1938|U|00401|000000219|0|T|> GS|PO|601943181TEST|F2504S0|20080707|1938|219|X|004010

ST|850|2190001

BEG|<mark>00</mark>|RL|0010637616|0010637616|20080707

REF | ZZ | CSCN

REF|PRT|ORDER REASON|HB03196250

PER | EX | JOHANNA WINDELS N1|BY|SP EAA|92|SE

N1|SU|TEST COMPANY AG|92|CK397

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N1|ST|CNH GERMANY - HEIDELBERG|92|DED1 N3|FELIX-WANKEL-STRA E N4|HEIDELBERG||69126|DE REF|ZZ|SHIPINS|ALL TERMS AND CONDITIONS ON ORIGINAL BLANKET ORDER APPLY ON THIS RELEASE REF|ZZ|SHIPINS|WE REQUIRE AN ACKNOWLEDGMENT FOR THE ORDERED ITEMS REF|ZZ|SHIPINS|CNH PARTNUMBER, BLANKET ORDER AND PO NUMBER MUST BE REFERENCED ON REF | ZZ | SHIPINS | PACKING AND INVOICE TO ENSURE PAYMENT P01|00010|1|EA|||BP|4530416|||PD|PUMP, HYDRAULIC|VP|R902403403 DTM|010|20090622 MSG|HB03102199 CTT | 1 SE|19|2190001 GE | 1 | 219 IEA|1|000000219

AMENDED ORDER - Order has been changed from the original

```
ISA|00|
                  1001
                                 |01|601943181TEST |ZZ|E5133H0
|080709|1935|U|00401|000000898|0|T|>
GS|PO|601943181TEST|E5133H0|20080709|1935|898|X|004010
ST|850|8980001
BEG | 05 | RL | 0010503433 | 0010503433 | 20080709
REF | ZZ | CSCN
REF|PRT|ORDER REASON|HB03196250
PER | EX | JEROME HASSID
N1|BY|SP EAA|92|SE
N1|SU|TEST COMPANY AG|92|BD657
N1|ST|CNH FRANCE ETAMPES|92|FRET
N3|16-18 RUE DES ROCHETTES
N4|MORIGNY CHAMPIGNY E||91150|FR
REF|ZZ|SHIPINS|ALL TERMS AND CONDITIONS ON ORIGINAL BLANKET ORDER APPLY ON THIS RELEASE
REF|ZZ|SHIPINS|WE REQUIRE AN ACKNOWLEDGMENT FOR THE ORDERED ITEMS
REF|ZZ|SHIPINS|CNH PARTNUMBER, BLANKET ORDER AND PO NUMBER MUST BE REFERENCED ON
REF | ZZ | SHIPINS | PACKING AND INVOICE TO ENSURE PAYMENT
PO1|00030|20|EA|||BP|E4943302|||PD|VALVE|VP|R900936872|||||<mark>ZZ|ORDER STATUS: AMENDED</mark>
DTM | 010 | 20080414
MSG|LP00013374
CTT | 1
SE|19|8980001
GE | 1 | 898
IEA|1|000000898
```

CANCELLED ORDER – We no longer need this order.

```
|01|601943181TEST |ZZ|F2504S0
ISA|00|
                |00|
|080710|1135|U|00401|000000255|0|T|>
GS|PO|601943181TEST|F2504S0|20080710|1135|255|X|004010
ST|850|2550001
BEG | 01 | RL | 0010636839 | 0010636839 | 20080710
REF | ZZ | CSCN
REF|PRT|ORDER REASON|HB03074726
PER | EX | JEROME HASSID
N1|BY|SP EAA|92|SE
N1|SU|TEST COMPANY AG|92|CT311
N1|ST|CNH GERMANY - HEIDELBERG|92|DED1
N3|FELIX-WANKEL-STRA E
N4|HEIDELBERG||69126|DE
```

REF|ZZ|SHIPINS|ALL TERMS AND CONDITIONS ON ORIGINAL BLANKET ORDER APPLY ON THIS RELEASE

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IEA|1|000000255

REF|ZZ|SHIPINS|WE REQUIRE AN ACKNOWLEDGMENT FOR THE ORDERED ITEMS
REF|ZZ|SHIPINS|CNH PARTNUMBER, BLANKET ORDER AND PO NUMBER MUST BE REFERENCED ON
REF|ZZ|SHIPINS|PACKING AND INVOICE TO ENSURE PAYMENT
PO1|00010|3|EA|||BP|2224969|||PD|PUMP, HYDRAULIC|||ZZ|ORDER STATUS: URGENT|ZZ|ORDER
STATUS: CANCELLED|ZZ|ORDER STATUS: AMENDED
DTM|010|20080723
MSG|HB03074726
CTT|1
SE|18|2550001
GE|1|255

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ISA Interchange Control Header

Pos: 0100 Max: 1 Not Defined - Mandatory Loop: N/A Elements: 16

User Option (Usage): Must use

To start and identify an interchange of zero or more functional groups and interchange-related control segments

Element Summary:

| <u>Ref</u> ISA01 | <u>Id</u> I01 | Element Name Authorization Information Qualifier Description: Code to identify the type of information in the Authorization Information Code Name | Req M | Type ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|---------------------|------------------|---|---------------|----------------|---------------------------|--------------------------|
| ISA02 | 102 | 00 No Authorization Information Pre Authorization Information Description: Information used for additional identification or authorization of the interchange sender or the data in the interchange; the type of information is set by the Authorization Information Qualifier (I01) | esent (N M | o Meanir AN | ngful Informatio 10/10 | on in 102) Must use |
| ISA03 | 103 | Security Information Qualifier Description: Code to identify the type of information in the Security Information Code Name | M (Na Ma | ID | 2/2 | Must use |
| ISA04 | 104 | OO No Security Information Present Security Information Description: This is used for identifying the security information about the interchange sender or the data in the interchange; the type of information is set by the Security Information Qualifier (I03) | M M | AN | 10/10 | Must use |
| ISA05 | 105 | Interchange ID Qualifier Description: Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified | M | ID | 2/2 | Must use |
| ISA06 | 106 | Code 01 Duns (Dun & Bradstreet) Interchange Sender ID Description: Identification code published by the sender for other parties to use as the receiver ID to route data to them; the sender always codes this value in the sender ID element User Note 1: Contains CNH's EDI Sender I.D.: "601943181" (Production) | М | AN | 15/15 | Must use |
| ISA07 | 105 | Interchange ID Qualifier Description: Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified | М | ID | 2/2 | Must use |

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| | | CodeName01Duns (Dun & Bradstreet)02SCAC (Standard Carrier Alpha (Telephone Companies)12Phone (Telephone Companies)ZZMutually Defined | Code) | | | |
|-------|-----|---|------------|----|-------|----------|
| ISA08 | 107 | Interchange Receiver ID Description: Identification code published by the receiver of the data; When sending, it is used by the sender as their sending ID, thus other parties sending to them will use this as a receiving ID to route data to them | M | AN | 15/15 | Must use |
| ISA09 | 108 | Interchange Date Description: Date of the interchange | М | DT | 6/6 | Must use |
| ISA10 | 109 | Interchange Time Description: Time of the interchange | М | TM | 4/4 | Must use |
| ISA11 | I10 | Interchange Control Standards Identifier Description: Code to identify the agency responsible for the control standard used by the message that is enclosed by the interchange header and trailer All valid standard codes are used. | M | ID | 1/1 | Must use |
| ISA12 | l11 | Interchange Control Version Number Description: Code specifying the version number of the interchange control segments Code Name O0400 Standard Issued as ANSI X12.5 | M -1997 | ID | 5/5 | Must use |
| ISA13 | l12 | Interchange Control Number Description: A control number assigned by the interchange sender | M | N0 | 9/9 | Must use |
| ISA14 | I13 | Acknowledgment Requested Description: Code sent by the sender to request an interchange acknowledgment (TA1) Code Name No Acknowledgment Requested | M | ID | 1/1 | Must use |
| ISA15 | I14 | Usage Indicator Description: Code to indicate whether data enclosed by this interchange envelope is test, production or information User Note 1: Test Indicator Code Production Data | M | ID | 1/1 | Must use |
| ISA16 | I15 | Component Element Separator Description: Type is not applicable; the component element separator is a delimiter and not a data element; this field provides the delimiter used to separate component data elements within a composite data structure; this value must be different than the data element separator and the segment terminator User Note 1: The sub-element separator: ">" | М | | 1/1 | Must use |

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GS Functional Group Header

Pos: 0200 Max: 1 Not Defined - Mandatory Loop: N/A Elements: 8

User Option (Usage): Must use

To indicate the beginning of a functional group and to provide control information

Element Summary:

| Ref GS01 | <u>ld</u> 479 | Element Name Functional Identifier Code Description: Code identifying a group of application related transaction sets Code Name PO Purchase Order (850) | Req M | Type ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|-------------|------------------|---|------------|------------|-----------------------|--------------------------|
| GS02 | 142 | Application Sender's Code Description: Code identifying party sending transmission; codes agreed to by trading partners User Note 1: Contains CNH Industrial's EDI Sender I.D.: "601943181" (Production) "601943181TEST" (Test) | М | AN | 2/15 | Must use |
| GS03 | 124 | Application Receiver's Code Description: Code identifying party receiving transmission; codes agreed to by trading partners | М | AN | 2/15 | Must use |
| GS04 | 373 | Date Description: Date expressed as CCYYMMDD | M | DT | 8/8 | Must use |
| GS05 | 337 | Time Description: Time expressed in 24-hour clock time as follows: HHMM, or HHMMSS, or HHMMSSD, or HHMMSSDD, where H = hours (00-23), M = minutes (00-59), S = integer seconds (00-59) and DD = decimal seconds; decimal seconds are expressed as follows: D = tenths (0-9) and DD = hundredths (00-99) | M | ТМ | 4/8 | Must use |
| GS06 | 28 | Group Control Number Description: Assigned number originated and maintained by the sender | M | N0 | 1/9 | Must use |
| GS07 | 455 | Responsible Agency Code Description: Code identifying the issuer of the standard; this code is used in conjunction with Data Element 480 Code X Accredited Standards Committee | M e X12 | ID | 1/2 | Must use |
| GS08 | 480 | Version / Release / Industry Identifier Code Description: Code indicating the version, release, subrelease, and industry identifier of the EDI standard being used, including the GS and GE segments; if code in DE455 in GS segment is X, then in DE 480 positions 1- | M | AN | 1/12 | Must use |

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3 are the version number; positions 4-6 are the release and subrelease, level of the version; and positions 7-12 are the industry or trade association identifiers (optionally assigned by user); if code in DE455 in GS segment is T, then other formats are allowed

Code Name

004010 Draft Standards Approved for Publication by ASC X12 Procedures Review

Board through October 1997

Semantics:

- 1. GS04 is the group date.
- 2. GS05 is the group time.
- 3. The data interchange control number GS06 in this header must be identical to the same data element in the associated functional group trailer, GE02.

Comments:

1. A functional group of related transaction sets, within the scope of X12 standards, consists of a collection of similar transaction sets enclosed by a functional group header and a functional group trailer.

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ST Transaction Set Header

Pos: 0100 Max: 1 Heading - Mandatory Loop: N/A Elements: 2

User Option (Usage): Must use

To indicate the start of a transaction set and to assign a control number

Element Summary:

| <u>Ref</u> | <u>ld</u> | Element N | <u>lame</u> | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|------------|-----------|--|--|-----|-------------|---------|--------------|
| ST01 | 143 | Transaction Set Identifier Code Description: Code uniquely identifying a Transaction Set | | М | ID | 3/3 | Must use |
| | | Code | Name | | | | |
| | | 850 | Purchase Order | | | | |
| ST02 | 329 | Description must be un | on Set Control Number on: Identifying control number that nique within the transaction set group assigned by the originator for on set | M | AN | 4/9 | Must use |

Semantics:

1. The transaction set identifier (ST01) used by the translation routines of the interchange partners to select the appropriate transaction set definition (e.g., 810 selects the Invoice Transaction Set).

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BEG Beginning Segment for Purchase Order

Pos: 0200 Max: 1 Heading - Mandatory Loop: N/A Elements: 6

User Option (Usage): Must use

To indicate the beginning of the Purchase Order Transaction Set and transmit identifying numbers and dates

Element Summary:

| <u>Ref</u> BEG01 | <u>ld</u> 353 | Element Name Transaction Set Purpose Code Description: Code identifying purpose of transaction set | | <u>Type</u> ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|---------------------|------------------|--|--------------|-------------------|-----------------------|--------------------------|
| | | Code Name | | | | |
| | | 00 Original 01 Cancellation | | | | |
| | | 05 Replace | | | | |
| | | 06 Replace 06 Confirmation | | | | |
| | | 18 Reissue | | | | |
| BEG02 | 92 | Purchase Order Type Code | М | ID | 2/2 | Must use |
| BLOOZ | 32 | Description: Code specifying t Purchase Order | | טו | 212 | Wast asc |
| | | Code Name | | | | |
| | | RL Release or Delive | ery Order | | | |
| BEG03 324 | | Purchase Order Number Description: Identifying number for Purchase Order assigned by the orderer/purchaser | | AN | 10/10 | Must use |
| | | User Note 1: The value in this field is the Pur Number. | rchase Order | | | |
| BEG04 328 | | Release Number Description: Number identifying a release against a Purchase Order previously placed by the parties involved in the transaction | | AN | 10/10 | Must use |
| | | User Note 1: The number in this field will contain the same value as the number in the BEG_03 field. | | | | |
| BEG05 | 373 | Date Description: Date expressed as CCYYMMDD | | DT | 8/8 | Must use |
| | | User Note 1: Contains the PO Date | | | | |
| BEG06 | 367 | Contract Number Description: Contract number | 0 | AN | 1/30 | Used |

Semantics:

User Note 1:

Example:

BEG|00|RL|3633251234|3633251234|20180118

BEG|05|RL|3633251234|3633251234|20180118

BEG|<mark>01</mark>|RL|3633251234|3633251234|20180118

^{1.} BEG05 is the date assigned by the purchaser to purchase order.

General Business

CUR Currency

Pos: 0300 Max: 1 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Used

To specify the currency (dollars, pounds, francs, etc.) used in a transaction

Element Summary:

| Ref | <u>ld</u> | Element Na | <u>ıme</u> | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|-------|-----------|--------------|---|-----|-------------|---------|--------------|
| CUR01 | 98 | Entity Ident | tifier Code | M | ID | 2/2 | Must use |
| | | organization | n: Code identifying an nal entity, a physical location, an individual | | | | |
| | | <u>Code</u> | <u>Name</u> | | | | |
| | | BY | Buying Party (Purchaser) | | | | |
| CUR02 | 100 | • | ode i: Code (Standard ISO) for hose currency the charges are | М | ID | 3/3 | Must use |

Syntax Rules:

- 1. C0807 If CUR08 is present, then CUR07 is required.
- 2. C0907 If CUR09 is present, then CUR07 is required.
- 3. L101112 If CUR10 is present, then at least one of CUR11 or CUR12 is required.
- 4. C1110 If CUR11 is present, then CUR10 is required.
- 5. C1210 If CUR12 is present, then CUR10 is required.
- 6. L131415 If CUR13 is present, then at least one of CUR14 or CUR15 is required.
- 7. C1413 If CUR14 is present, then CUR13 is required.
- 8. C1513 If CUR15 is present, then CUR13 is required.
- 9. L161718 If CUR16 is present, then at least one of CUR17 or CUR18 is required.
- 10. C1716 If CUR17 is present, then CUR16 is required.
- 11. C1816 If CUR18 is present, then CUR16 is required.
- 12. L192021 If CUR19 is present, then at least one of CUR20 or CUR21 is required.
- 13. C2019 If CUR20 is present, then CUR19 is required.
- 14. C2119 If CUR21 is present, then CUR19 is required.

Comments:

1. See Figures Appendix for examples detailing the use of the CUR segment.

General Business

REF Reference Identification

Pos: 0500 Max: 1 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Must use

To specify identifying information

Element Summary:

| Ref REF01 | <u>ld</u> 128 | Element Name Reference Identification Qualifier Description: Code qualifying the Reference Identification | Req M | Type ID | Min/Max 2/2 | <u>Usage</u> Must use |
|--------------|------------------|--|----------|------------|----------------|--------------------------|
| | | Code Name ZZ Mutually Defined | | | | |
| REF02 | 127 | Reference Identification Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier | M AN | 4/4 | Must use | |
| | | User Note 1: The value from this REF_02 (having REF_01 = "ZZ") is required to be returned in REF_02 with REF_01 = "ZZ" (REF in the shipment HL loop) of the 856 message, and REF_02 with REF_01 = "ZZ" (REF at the Header Level) of the 810 message, and REF_02 with REF_01 = "ZZ" (REF at the Header Level) of the 855 message to allow CNH to perform the proper routing of the message (see Example below). | | | | |

Syntax Rules:

1. R0203 - At least one of REF02 or REF03 is required.

Semantics:

1. REF04 contains data relating to the value cited in REF02.

User Note 1:

Example: REF*ZZ*CSCN

General Business

REF Reference Identification

Pos: 0500 Max: 1 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Used

To specify identifying information

Element Summary:

| Ref REF01 | <u>ld</u> 128 | Element Name Reference Identification Qualifier Description: Code qualifying the Reference Identification Code PRT Mutually Defined | Req M | Type ID | Min/Max 3/3 | <u>Usage</u> Must use |
|--------------|------------------|---|----------|------------|----------------|--------------------------|
| REF02 | 127 | Reference Identification Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier User Note 1: Example: "ORDER REASON" | M | AN | 1/30 | Must use |
| REF03 | 352 | Description Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier User Note 1: For Depot Suppliers - A part-related remark/comment could be sent in this field at | М | AN | 1/80 | Must use |
| | | this Header Level, and/or in an MSG segment at the Detail (Part Number) Level. For DFS/Ship Direct suppliers -The Dealer Sales Order Number could be sent here at the Header Level, and/or in the MSG segment at the Detail (Part Number) Level. | | | | |

Syntax Rules:

1. R0203 - At least one of REF02 or REF03 is required.

Semantics:

1. REF04 contains data relating to the value cited in REF02.

User Note 1:

Example:

REF|PRT|ORDER REASON|LP01234567

REF|PRT|ORDER REASON|LB27970179 DEALER SALES ORDER: 3391234-001

General Business

REF Reference Identification

Pos: 0500 Max: 1 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Used

To specify identifying information

Element Summary:

| Ref REF01 | <u>ld</u> 128 | Element Name Reference Identification Qualifier Description: Code qualifying the Reference Identification | Req M | <u>Type</u> ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|--------------|------------------|---|----------|-------------------|-----------------------|--------------------------|
| | | COde Name CO Customer Order Number | | | | |
| REF02 | 127 | Reference Identification Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier | М | AN | 1/13 | Must use |
| | | User Note 1: | | | | |
| | | <u>For DFS/Ship Direct orders only</u> - The value in this field is the Customer Order Number. | | | | |

Syntax Rules:

1. R0203 - At least one of REF02 or REF03 is required.

Semantics:

1. REF04 contains data relating to the value cited in REF02.

User Note 1:

Example:

REF|CO|V077123

General Business

PER Administrative Communications Contact

Pos: 0600 Max: 3 Heading - Optional Loop: N/A Elements: 8

User Option (Usage): Used

To identify a person or office to whom administrative communications should be directed

Element Summary:

| Ref PER01 | <u>Id</u> 366 | Element Name Contact Function Code Description: Code identifying the major duty or responsibility of the person or group named Code Name | Req M | Type ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|--------------|------------------|---|----------|------------|-----------------------|--------------------------|
| | | EX Expeditor | | | | |
| PER02 | 93 | ZZ Mutually Defined (Applies for F Name Description: Free-form name User Note 1: Example: RA65 | M | AN | 1/8 | Must use |
| PER03 | 365 | Communication Number Qualifier Description: Code identifying the type of communication number Code Name TE Telephone | Х | ID | 2/2 | Used |
| PER04 | 364 | Communication Number Description: Complete communications number including country or area code when applicable User Note 1: | X | AN | 1/24 | Used |
| PER05 | 365 | Contains the Telephone Number Communication Number Qualifier Description: Code identifying the type of communication number Code Name FX Facsimile | Х | ID | 2/2 | Used |
| PER06 | 364 | Communication Number Description: Complete communications number including country or area code when applicable User Note 1: Contains the Fax Number | X | AN | 1/24 | Used |
| PER07 | 365 | Communication Number Qualifier Description: Code identifying the type of communication number Code Name EM Electronic Mail | Х | ID | 2/2 | Used |
| PER08 | 364 | Communication Number Description: Complete communications number including country or area code when applicable User Note 1: Contains the Email address | X | AN | 1/40 | Used |

General Business

Syntax Rules:

- 1. P0304 If either PER03 or PER04 is present, then the other is required.
- 2. P0506 If either PER05 or PER06 is present, then the other is required.
- 3. P0708 If either PER07 or PER08 is present, then the other is required.

User Note 1:

Example:

PER|EX|RA65

General Business

TD5 Carrier Details (Routing Sequence/Transit Time)

Pos: 2800 Max: 12 Heading - Optional Loop: N/A Elements: 1

User Option (Usage): Used

To specify the carrier and sequence of routing and provide transit time information

Element Summary:

| Ref TD504 | <u>ld</u> 91 | Description | me ion Method/Type Code : Code specifying the method or portation for the shipment | Req M | Type ID | Min/Max 1/2 | <u>Usage</u> Must use |
|--------------|-----------------|-------------|--|----------|------------|----------------|--------------------------|
| | | <u>Code</u> | <u>Name</u> | | | | |
| | | Α | Air | | | | |
| | | E | Expedited Truck | | | | |
| | | S | Ocean | | | | |
| | | T | Best Way (Shippers Option) | | | | |
| | | AE | Air Express | | | | |
| | | SE | Sea/Air | | | | |
| | | SR | Supplier Truck | | | | |

Syntax Rules:

- 1. R0204050612 At least one of TD502, TD504, TD505, TD506 or TD512 is required.
- 2. C0203 If TD502 is present, then TD503 is required.
- 3. C0708 If TD507 is present, then TD508 is required.
- 4. C1011 If TD510 is present, then TD511 is required.
- 5. C1312 If TD513 is present, then TD512 is required.
- 6. C1413 If TD514 is present, then TD513 is required.
- 7. C1512 If TD515 is present, then TD512 is required.

Semantics:

1. TD515 is the country where the service is to be performed.

Comments:

1. When specifying a routing sequence to be used for the shipment movement in lieu of specifying each carrier within the movement, use TD502 to identify the party responsible for defining the routing sequence, and use TD503 to identify the actual routing sequence, specified by the party identified in TD502.

User Note 1:

Example: TD5||||T~

General Business

Loop N1

Pos: 4700 Repeat: 200 Optional

Loop: N1 Elements: N/A

To identify a party by type of organization, name, and code

Loop Summary:

| <u>Pos</u> | <u>ld</u> | Segment Name | <u>Req</u> | Max Use | Repeat | <u>Usage</u> |
|------------|-----------|---------------------------|------------|---------|--------|--------------|
| 4800 | N1 | Name (BY – Buying Party) | 0 | 1 | | Must use |
| 4800 | N1 | Name (BT – Bill To Party) | 0 | 1 | | Must Use |
| 4900 | N1 | Name (SU - Supplier) | 0 | 1 | | Must use |
| 5000 | N1 | Name (ST - Ship To) | 0 | 1 | | Must use |
| 5200 | N3 | Address Information (ST) | 0 | 2 | | Must use |
| 5300 | N4 | Geographic Location (ST) | 0 | >1 | | Must use |
| 5500 | REF | Reference Identification | 0 | 12 | | Used |

General Business

N1 Name (BY – Buying Party)

Pos: 4800 Max: 1 Heading - Optional Loop: N1 Elements: 4

User Option (Usage): Must use

To identify a party by type of organization, name, and code

Element Summary:

| <u>Ref</u> N101 | <u>ld</u> 98 | Element Name Entity Identifier Code Description: Code identifying an organizational entity, a physical location, property or an individual Code BY Buying Party (Purchaser) | Req M | Type ID | Min/Max 2/2 | <u>Usage</u> Must use |
|---------------------------|-----------------|--|----------|------------|----------------|--------------------------|
| N102 | 93 | Name Description: Free-form name User Note 1: Plant name CNH INDUSTRIAL AMERICA, LLC CNH INDUSTRIAL CANADA, LTD CNH Italia Spa | M | AN | 1/35 | Must Use |
| N103 | 66 | Identification Code Qualifier Description: Code designating the system/method of code structure used for Identification Code (67) Code Name 92 Assigned by Buyer or Buyer's Agent | M | ID | 2/2 | Must use |
| N104 | 67 | Identification Code Description: Code identifying a party or other code User Note 1: CNH Plant code This Plant Code is required to be returned in the N1_04 (N1 Segment with N1_01 = "BT") of the 810, and in the N1_04 (N1 Segment with N1_01 = "BY") of the 855 and the 856. User Note 2: This value does not represent the CNH Purchasing Legal Entity associated with the purchase order document. | M | AN | 2/2 | Must use |

Syntax Rules:

- 1. R0203 At least one of N102 or N103 is required.
- 2. P0304 If either N103 or N104 is present, then the other is required.

Comments:

- 1. The Buying Party is governed by the Country the order is Shipped To in the N404.
- 2. This segment, used alone, provides the most efficient method of providing organizational identification. To obtain this efficiency the "ID Code" (N104) must provide a key to the table maintained by the transaction processing party.
- 3. N105 and N106 further define the type of entity in N101.

General Business

User Note 1:

Example:

N1|BY|CNH INDUSTRIAL AMERICA, LLC|92|SN N1|BY|CNH INDUSTRIAL CANADA, LTD|92|SN

N1|BY|SP ITALIA SPA|92|SE

General Business

N1 Name (BT – Bill To Party)

Pos: 4800 Max: 1 Heading - Optional Loop: N1 Elements: 4

User Option (Usage): Must use

To identify a party by type of organization, name, and code

Element Summary:

| <u>Ref</u> N101 | <u>ld</u> 98 | Element Name Entity Identifier Code Description: Code identifying an organizational entity, a physical location, property or an individual Code Name BT Bill To Party | Req M | Type ID | Min/Max 2/2 | <u>Usage</u> Must use |
|---------------------------|-----------------|--|----------|------------|----------------|--------------------------|
| N102 | 93 | Name Description: Free-form name User Note 1: Represents the OFFICIAL CNH SOLD TO LEGAL Entity Name User Note 2: CNH INDUSTRIAL AMERICA, LLC CNH INDUSTRIAL CANADA, LTD CNH ITALIA SPA | M | AN | 1/35 | Must Use |
| N103 | 66 | Identification Code Qualifier Description: Code designating the system/method of code structure used for Identification Code (67) Code Name 92 Assigned by Buyer or Buyer's Agent | M | ID | 2/2 | Must use |
| N104 | 67 | Identification Code Description: Code identifying a party or other code User Note 1: CNH SAP Company Code Value Is not required to be returned on any CNH EDI documents | M M | AN | 2/2 | Must use |

Syntax Rules:

- 1. R0203 At least one of N102 or N103 is required.
- 2. P0304 If either N103 or N104 is present, then the other is required.

Comments:

- 1. The Buying Party is governed by the Country the order is Shipped To in the N404.
- 2. This segment, used alone, provides the most efficient method of providing organizational identification. To obtain this efficiency the "ID Code" (N104) must provide a key to the table maintained by the transaction processing party.
- 3. N105 and N106 further define the type of entity in N101.

General Business

User Note 1:

Example:

N1|BT|CNH INDUSTRIAL AMERICA, LLC|92|G183

N1|BT|CNH INDUSTRIAL CANADA, LTD|92|G182

N1|BT|CNH INDUSTRIAL BRASIL, LTD|92|G358

N1|BT|CNHI ITALIA S.P.A.|92|G018

N1|BT|CNHI AUSTRALIA PTY LTD|92|G146

General Business

N1 Name (Supplier)

Pos: 4900 Max: 1 Heading - Optional Loop: N1 Elements: 4

User Option (Usage): Must use

To identify a party by type of organization, name, and code

Element Summary:

| <u>Ref</u> N101 | <u>ld</u> 98 | Element Name Entity Identifier Code Description: Code identifying an organizational entity, a physical location, property or an individual | Req M | Type ID | Min/Max 2/2 | <u>Usage</u> Must use |
|---------------------------|-----------------|---|----------|------------|----------------|--------------------------|
| | | Code Name SU Supplier/Manufacturer | | | | |
| N102 | 93 | Name Description: Free-form name User Note 1: Supplier Name | М | AN | 1/35 | Must use |
| N103 | 66 | Identification Code Qualifier Description: Code designating the system/method of code structure used for Identification Code (67) | | ID | 2/2 | Must use |
| | | Code Name 92 Assigned by Buyer or Buyer's A | gent | | | |
| N104 | 67 | Identification Code Description: Code identifying a party or other code | М | AN | 5/5 | Must use |
| | | User Note 1: Supplier Code | | | | |
| | | This Supplier Code is required to be returned in the N1_04 with N1_01 = "SF" of the 856, and in the N1_04 with N1_01 = "SU" of the 810 and the 855. | | | | |

Syntax Rules:

- 1. R0203 At least one of N102 or N103 is required.
- 2. P0304 If either N103 or N104 is present, then the other is required.

Comments:

- 1. This segment, used alone, provides the most efficient method of providing organizational identification. To obtain this efficiency the "ID Code" (N104) must provide a key to the table maintained by the transaction processing party.
- 2. N105 and N106 further define the type of entity in N101.

User Note 1:

Example:

N1|SU|TESTSUPPLIER|92|CL123

General Business

N1 Name (Ship-To)

Pos: 5000 Max: 1 Heading - Optional Loop: N1 Elements: 4

User Option (Usage): Must use

To identify a party by type of organization, name, and code

Element Summary:

| <u>Ref</u> N101 | <u>ld</u> 98 | Element Name Entity Identifier Code Description: Code identifying an organizational entity, a physical location, property or an individual Code Name ST Ship To | Req M | Type ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|---------------------------|-----------------|---|----------|------------|-----------------------|--------------------------|
| N102 | 93 | Name Description: Free-form name User Note 1: Ship-To Name: CNH Industrial Depot or Dealer Name | M | AN | 1/35 | Must Use |
| N103 | 66 | Identification Code Qualifier Description: Code designating the system/method of code structure used for Identification Code (67) Code Name 92 Assigned by Buyer or Buyer's A | M | ID | 2/2 | Must use |
| N104 | 67 | Identification Code Description: Code identifying a party or other code User Note 1: Ship-To Code (Depot or Dealer Code) This Ship-To Code (4-digit Depot code or 10-digit Dealer code) is required to be returned in N1_04 with N1_01 = "ST" of the 856, the 810, and the 855. | M r | AN | 4/10 | Must use |

Syntax Rules:

- 1. R0203 At least one of N102 or N103 is required.
- 2. P0304 If either N103 or N104 is present, then the other is required.

Comments:

- 1. This segment, used alone, provides the most efficient method of providing organizational identification. To obtain this efficiency the "ID Code" (N104) must provide a key to the table maintained by the transaction processing party.
- 2. N105 and N106 further define the type of entity in N101.

User Note 1:

Example:

N1|ST|RMC|92|<mark>0036</mark>

N1|ST| DEALER NAME|92|123456 001

N1|ST|CNH GERMANY - HEIDELBERG|92|DED1

General Business

N3 Address Information (Ship-To)

Pos: 5200 Max: 2 Heading - Optional Loop: N1 Elements: 2

User Option (Usage): Must use

To specify the location of the named party

Element Summary:

| Ref | <u>ld</u> | Element Name | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|------|-----------|---|-----|-------------|---------|--------------|
| N301 | 166 | Address Information | M | AN | 1/30 | Must use |
| | | Description: Address information | | | | |
| | | User Note 1: | | | | |
| | | Ship-to Street Address | | | | |
| N302 | 166 | Address Information | 0 | AN | 1/30 | Used |
| | | Description: Address information | | | | |
| | | User Note 1: | | | | |
| | | Ship-to Street Address continued | | | | |
| | | | | | | |

User Note 1:

Example:

N3|RECEIVING CTR-NORTH AM. PARTS|420 S ENTERPRISE BOULEVARD

N3 | 123 45TH STREET

N3|FELIX-WANKEL-STRA E

General Business

N4 Geographic Location (Ship-To)

Pos: 5300 Max: >1 Heading - Optional Loop: N1 Elements: 4

User Option (Usage): Must use

To specify the geographic place of the named party

Element Summary:

| <u>Ref</u> | <u>ld</u> | Element Name | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|------------|-----------|---|-----|-------------|---------|--------------|
| N401 | 19 | City Name Description: Free-form text for city name User Note 1: Ship-To City | M | AN | 2/30 | Must use |
| N402 | 156 | State or Province Code Description: Code (Standard State/Province) as defined by appropriate government agency User Note 1: Ship-To State or Province | M | ID | 2/2 | Must use |
| N403 | 116 | Postal Code Description: Code defining international postal zone code excluding punctuation and blanks (zip code for United States) User Note 1: Ship-To Zip Code | M | ID | 5/15 | Must use |
| N404 | 26 | Country Code Description: Code identifying the country User Note 1: Ship-To Country | M | ID | 2/2 | Must Use |

Syntax Rules:

1. C0605 - If N406 is present, then N405 is required.

Comments:

N4|HEIDELBERG||69126|DE

- 1. A combination of either N401 through N404, or N405 and N406 may be adequate to specify a location.
- 2. N402 is required only if city name (N401) is in the U.S. or Canada.

User Note 1: Example: N4|LEBANON|IN|46052|US N4|PHOENIX|AZ|85009|US

General Business

REF Reference Identification

Pos: 5500 Max: 12 Heading - Optional Loop: N1 Elements: 3

User Option (Usage): Used

To specify identifying information

Element Summary:

| Ref REF01 | <u>Id</u> 128 | Element Name Reference Identification Qualifier Description: Code qualifying the Reference Identification | Req M | <u>Type</u> ID | <u>Min/Max</u> 2/2 | <u>Usage</u> Must use |
|--------------|------------------|--|----------|-------------------|-----------------------|--------------------------|
| | | CodeNameZZMutually Defined | | | | |
| REF02 | REF02 127 | Reference Identification Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier User Note 1: "SHIPINS" | M | AN | 7/7 | Must use |
| | | | | | | |
| REF03 | 352 | Description Description: A free-form description to clarify the related data elements and their content User Note 1: Contains Shipping Instructions | M | AN | 1/80 | Must use |

Syntax Rules:

1. R0203 - At least one of REF02 or REF03 is required.

Semantics:

1. REF04 contains data relating to the value cited in REF02.

User Note 1:

Example:

REF | ZZ | SHIPINS | ALL TERMS AND CONDITIONS ON ORIGINAL BLANKET ORDER APPLY ON THIS RELEASE~

REF | ZZ | SHIPINS | WE REQUIRE AN ACKNOWLEDGMENT FOR THE ORDERED ITEMS~

REF|ZZ|SHIPINS|CNH PARTNUMBER, BLANKET ORDER AND PO NUMBER MUST BE REFERENCED ON~

REF|ZZ|SHIPINS|PACKING AND INVOICE TO ENSURE PAYMENT~

General Business

Loop PO1

Pos: 0100 Repeat: 100000

Mandatory

Loop: PO1 Elements: N/A

To specify basic and most frequently used line item data

Loop Summary:

| <u>Pos</u> | <u>ld</u> | Segment Name | <u>Req</u> | Max Use | Repeat | <u>Usage</u> |
|------------|-----------|---------------------|------------|---------|--------|--------------|
| 0200 | PO1 | Baseline Item Data | M | 1 | | Must use |
| 3300 | DTM | Date/Time Reference | 0 | 10 | | Must use |
| 4100 | MSG | Message Text | 0 | >1 | | Used |

General Business

PO1 Baseline Item Data

Pos: 0200 Max: 1 Detail - Mandatory Loop: PO1 Elements: 13

User Option (Usage): Must use

To specify basic and most frequently used line item data

RL

SC

Roll

Square Centimeter

Element Summary:

| | | y . | | | | | |
|---------------------|------------------|--|---|---|------------|-----------------------|--------------------------|
| <u>Ref</u> PO101 | <u>ld</u> 350 | Assigned Id Description assigned for transaction s User Note 1 | Element Name Assigned Identification Description: Alphanumeric characters assigned for differentiation within a transaction set User Note 1: Purchase Order Line Number | | Type AN | <u>Min/Max</u> 5/5 | <u>Usage</u> Must use |
| PO102 | 330 | Quantity Or | | М | R | 1/10 | Must use |
| PO103 | 355 | Unit or Basis for Measurement Code Description: Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken | | M | ID | 2/2 | Must use |
| | | Code | Name | | | | |
| | | BF | Board Feet | | | | |
| | | BX | Box | | | | |
| | | CJ | Cone | | | | |
| | | DM | Decimeter | | | | |
| | | DR | Drum | | | | |
| | | FT | Foot | | | | |
| | | GA | Gallon | | | | |
| | | GR | Gram | | | | |
| | | HR | Hours | | | | |
| | | JA | Job | | | | |
| | | K6 | Kiloliter | | | | |
| | | KG | Kilogram | | | | |
| | | KT | Kit | | | | |
| | | LB | Pound | | | | |
| | | LC | Linear Centimeter | | | | |
| | | LF | Linear Foot | | | | |
| | | LI | Linear Inch | | | | |
| | | LM | Linear Meter | | | | |
| | | LT | Liter | | | | |
| | | LY | Linear Yard | | | | |
| | | ME | Milligram | | | | |
| | | ML | Milliliter | | | | |
| | | OZ | Ounce - Av | | | | |
| | | PC | Piece | | | | |
| | | PL | Pallet/Unit Load | | | | |
| | | PR | Pair | | | | |
| | | QT | Quart | | | | |
| | | | | | | | |

General Business

| | | SH SM TB TT YD | Sheet Square Meter Tube Thousand Linear Meters Yard | | | | |
|-------|-----|--|---|---|----|------|----------|
| PO104 | 212 | service, community User Note 1: CNH Industria | al does not provide pricing in this ease refer to your blanket PO for | X | R | 1/17 | Not used |
| PO105 | 639 | Basis of Unit Description: price for an ite User Note 1: CNH Industria | Price Code Code identifying the type of unit em al does not provide pricing in this ease refer to your blanket PO for | X | ID | 2/2 | Not used |
| PO106 | 235 | Product/Serv Description: | rice ID Qualifier Code identifying the f the descriptive number used in | M | ID | 2/2 | Must use |
| PO107 | 234 | Product/Service Oescription: or service User Note 1: | | M | AN | 1/30 | Must use |
| PO108 | 235 | Product/Service of Product/Service Code | rice ID Qualifier Code identifying the f the descriptive number used in ce ID (234) Name | Ο | ID | 2/2 | Used |
| PO109 | 234 | Product/Serv Description: or service User Note 1: Drawing Revi | Identifying number for a product | 0 | AN | 1/2 | Used |
| PO110 | 235 | Product/Serv Description: | rice ID Qualifier Code identifying the f the descriptive number used in | 0 | ID | 2/2 | Used |
| PO111 | 234 | Product/Service Oservice User Note 1: | • | 0 | AN | 1/35 | Used |
| PO112 | 235 | Product/Services Description: | rice ID Qualifier Code identifying the f the descriptive number used in | 0 | ID | 2/2 | Used |

General Business

| | | <u>Code</u> VP | Name Vendor's (Seller's) Part Number | | | | |
|-------|-----|---|--|---|----|------|------|
| PO113 | 234 | Product/Ser Description or service User Note 1 | vice ID: : Identifying number for a product | 0 | AN | 1/30 | Used |
| | | Supplier's Pa | | | | | |
| PO114 | 235 | Product/Ser | vice ID Qualifier | 0 | ID | 2/2 | Used |
| | | • | : Code identifying the of the descriptive number used in rice ID (234) | | | | |
| | | Code ZZ | Name Mutually Defined | | | | |
| PO115 | 234 | Product/Ser | vice ID | 0 | AN | 1/48 | Used |
| | | or service User Note 1 | : Identifying number for a product : : :: :ATUS: URGENT" | | | | |
| PO116 | 235 | | vice ID Qualifier | 0 | ID | 2/2 | Used |
| | | | : Code identifying the of the descriptive number used in vice ID (234) | | | | |
| | | <u>Code</u> ZZ | <u>Name</u> Mutually Defined | | | | |
| PO117 | 234 | Product/Ser | vice ID | 0 | AN | 1/48 | Used |
| | | or service User Note 1 | : Identifying number for a product : ATUS: CANCELLED" | | | | |
| PO118 | 235 | Product/Ser | vice ID Qualifier | 0 | ID | 2/2 | Used |
| | | | : Code identifying the of the descriptive number used in rice ID (234) | | | | |
| | | <u>Code</u> ZZ | Name Mutually Defined | | | | |
| PO119 | 234 | Product/Ser | vice ID | 0 | AN | 1/48 | Used |
| | | or service User Note 1 | : Identifying number for a product : ATUS: AMENDED" | | | | |
| PO120 | 235 | Product/Ser | vice ID Qualifier | 0 | ID | 2/2 | Used |
| | | | : Code identifying the of the descriptive number used in rice ID (234) | | | | |
| | | <u>Code</u> ZZ | Name Mutually Defined | | | | |
| PO121 | 234 | Product/Ser | vice ID | 0 | AN | 1/48 | Used |
| | | Description: Identifying number for a product or service | | | | | |
| | | User Note 1 "ORDER ST. | : ATUS: CLOSED" | | | | |
| | | | | | | | |

General Business

Syntax Rules:

- 1. C0302 If PO103 is present, then PO102 is required.
- 2. C0504 If PO105 is present, then PO104 is required.
- 3. P0607 If either PO106 or PO107 is present, then the other is required.
- 4. P0809 If either PO108 or PO109 is present, then the other is required.
- 5. P1011 If either PO110 or PO111 is present, then the other is required.
- 6. P1213 If either PO112 or PO113 is present, then the other is required.
- 7. P1415 If either PO114 or PO115 is present, then the other is required.
- 8. P1617 If either PO116 or PO117 is present, then the other is required.
- 9. P1819 If either PO118 or PO119 is present, then the other is required.
- 10. P2021 If either PO120 or PO121 is present, then the other is required.
- 11. P2223 If either PO122 or PO123 is present, then the other is required.
- 12. P2425 If either PO124 or PO125 is present, then the other is required.

Comments:

- 1. See the Data Element Dictionary for a complete list of IDs.
- 2. PO101 is the line item identification.
- 3. PO106 through PO125 provide for ten different product/service IDs per each item. For example: Case, Color, Drawing No., U.P.C. No., ISBN No., Model No., or SKU.

User Note 1:

Example:

PO1|00010|5|EA|||BP|87750270

PO1|00010|5|EA|||BP|87750270||||||||<mark>ZZ|ORDER STATUS: AMENDED</mark>

PO1|00010|5|EA|||BP|87750270|||||||ZZ|ORDER STATUS: URGENT|ZZ|ORDER STATUS: CANCELLED|ZZ|ORDER STATUS: AMENDED

General Business

DTM Date/Time Reference

Pos: 3300 Max: 10 Detail - Optional Loop: PO1 Elements: 2

User Option (Usage): Must use

To specify pertinent dates and times

Element Summary:

| Ref | <u>ld</u> | Element Na | <u>me</u> | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|-------|-----------|---------------------|---|----------|-------------|----------------|-------------------|
| DTM01 | 374 | Date/Time (| Qualifier | M | ID | 3/3 | Must use |
| | | • | : Code specifying type of date or a date and time | | | | |
| | | <u>Code</u> | <u>Name</u> | | | | |
| | | 010 | Requested Ship | | | | |
| | | | Refers to the date the parts a (Ship date) | re to be | e shippe | ed from the su | uppliers facility |
| DTM02 | 373 | Date Description | : Date expressed as | М | DT | 8/8 | Must use |

Syntax Rules:

- 1. R020305 At least one of DTM02, DTM03 or DTM05 is required.
- 2. C0403 If DTM04 is present, then DTM03 is required.

CCYYMMDD

3. P0506 - If either DTM05 or DTM06 is present, then the other is required.

User Note 1:

Example:

DTM | 010 | 20180120

General Business

MSG Message Text

Pos: 4100 Max: >1 Detail - Optional Loop: PO1 Elements: 3

User Option (Usage): Used

To provide a free-form format that allows the transmission of text information

Element Summary:

| Ref | <u>ld</u> | Element Name | Req | Type | Min/Max | <u>Usage</u> |
|-------|-----------|---|-----|-------------|---------|--------------|
| MSG01 | 933 | Free-Form Message Text Description: Free-form message text User Note 1: | М | AN | 1/264 | Must use |
| | | <u>For Depot Suppliers</u> - A part-related remark/comment could be sent in this field at this Detail (Part Number) Level, and/or in the REF PRT segment at the Header Level. | | | | |
| | | For Ship Direct suppliers – The Dealer Sales Order Number could be sent in this field at this Detail (Part Number) Level, and/or in the REF PRT segment at the Header Level. | | | | |
| MSG02 | 934 | Printer Carriage Control Code Description: A field to be used for the control of the line feed of the receiving printer All valid standard codes are used. | Х | ID | 2/2 | Used |
| MSG03 | 1470 | Number Description: A generic number | 0 | N0 | 1/9 | Used |

Syntax Rules:

1. C0302 - If MSG03 is present, then MSG02 is required.

Semantics:

1. MSG03 is the number of lines to advance before printing.

Comments:

- 1. MSG02 is not related to the specific characteristics of a printer, but identifies top of page, advance a line, etc.
- 2. If MSG02 is "AA Advance the specified number of lines before print" then MSG03 is required.

User Note 1:

Example:

MSG|LP01234567

MSG | LB27970179 DEALER SALES ORDER: 3391234-001

General Business

Loop CTT

Pos: 0100 Repeat: 1

Optional

Loop: CTT Elements: N/A

To transmit a hash total for a specific element in the transaction set

Loop Summary:

| <u>Pos</u> | <u>ld</u> | Segment Name | <u>Req</u> | Max Use | Repeat | <u>Usage</u> |
|------------|-----------|--------------------|------------|---------|--------|--------------|
| 0200 | CTT | Transaction Totals | 0 | 1 | | Must use |

General Business

CTT Transaction Totals

Pos: 0200 Max: 1 Summary - Optional Loop: CTT Elements: 1

User Option (Usage): Must use

To transmit a hash total for a specific element in the transaction set

Element Summary:

| Ref | <u>ld</u> | Element Name | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|-------|-----------|---|-----|-------------|---------|--------------|
| CTT01 | 354 | Number of Line Items Description: Total number of line items in the | М | N0 | 1/6 | Must use |
| | | transaction set | | | | |

Syntax Rules:

- 1. P0304 If either CTT03 or CTT04 is present, then the other is required.
- 2. P0506 If either CTT05 or CTT06 is present, then the other is required.

Comments:

1. This segment is intended to provide hash totals to validate transaction completeness and correctness.

General Business

SE Transaction Set Trailer

Pos: 0400 Max: 1 Summary - Mandatory Loop: N/A Elements: 2

User Option (Usage): Must use

To indicate the end of the transaction set and provide the count of the transmitted segments (including the beginning (ST) and ending (SE) segments)

Element Summary:

| Ref | <u>ld</u> | Element Name | Req | Type | Min/Max | <u>Usage</u> |
|------|-----------|--|-----|-------------|---------|--------------|
| SE01 | 96 | Number of Included Segments Description: Total number of segments included in a transaction set including ST and SE segments | М | N0 | 1/10 | Must use |
| SE02 | 329 | Transaction Set Control Number Description: Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set | M | AN | 4/9 | Must use |

Comments:

1. SE is the last segment of each transaction set.

General Business

GE Functional Group Trailer

Pos: 0100 Max: 1 Not Defined - Mandatory Loop: N/A Elements: 2

User Option (Usage): Must use

To indicate the end of a functional group and to provide control information

Element Summary:

| Ref | <u>ld</u> | Element Name | Req | <u>Type</u> | Min/Max | <u>Usage</u> |
|------|-----------|---|-----|-------------|---------|--------------|
| GE01 | 97 | Number of Transaction Sets Included | M | N0 | 1/6 | Must use |
| | | Description: Total number of transaction | | | | |
| | | sets included in the functional group or | | | | |
| | | interchange (transmission) group terminated | | | | |
| | | by the trailer containing this data element | | | | |
| GE02 | 28 | Group Control Number | M | N0 | 1/9 | Must use |
| | | Description: Assigned number originated | | | | |
| | | and maintained by the sender | | | | |

Semantics:

1. The data interchange control number GE02 in this trailer must be identical to the same data element in the associated functional group header, GS06.

Comments:

1. The use of identical data interchange control numbers in the associated functional group header and trailer is designed to maximize functional group integrity. The control number is the same as that used in the corresponding header.

General Business

IEA Int

Interchange Control Trailer

Pos: 0200 Max: 1 Not Defined - Mandatory Loop: N/A Elements: 2

User Option (Usage): Must use

To define the end of an interchange of zero or more functional groups and interchange-related control segments

Element Summary:

| <u>Ref</u> | <u>ld</u> | Element Name | Req | Type | Min/Max | <u>Usage</u> |
|------------|-----------|---|-----|-------------|---------|--------------|
| IEA01 | I16 | Number of Included Functional Groups Description: A count of the number of functional groups included in an interchange | M | N0 | 1/5 | Must use |
| IEA02 | l12 | Interchange Control Number Description: A control number assigned by the interchange sender | M | N0 | 9/9 | Must use |