

Kinetic AR Hierarchy Technical Reference Guide

Version 2025.1

Disclaimer

This document is for informational purposes only and is subject to change without notice. This document and its contents, including the viewpoints, dates and functional content expressed herein are believed to be accurate as of its date of publication. However, Epicor Software Corporation makes no guarantee, representations or warranties with regard to the enclosed information and specifically disclaims any applicable implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality or reasonable skill and care. As each user of Epicor software is likely to be unique in their requirements in the use of such software and their business processes, users of this document are always advised to discuss the content of this document with their Epicor account manager. All information contained herein is subject to change without notice and changes to this document since printing and other important information about the software product are made or published in release notes, and you are urged to obtain the current release notes for the software product. We welcome user comments and reserve the right to revise this publication and/or make improvements or changes to the products or programs described in this publication at any time, without notice.

The usage of any Epicor software shall be pursuant to an Epicor end user license agreement and the performance of any consulting services by Epicor personnel shall be pursuant to Epicor's standard services terms and conditions. Usage of the solution(s) described in this document with other Epicor software or third party products may require the purchase of licenses for such other products. Where any software is expressed to be compliant with local laws or requirements in this document, such compliance is not a warranty and is based solely on Epicor's current understanding of such laws and requirements. All laws and requirements are subject to varying interpretations as well as to change and accordingly Epicor cannot guarantee that the software will be compliant and up to date with such changes. All statements of platform and product compatibility in this document shall be considered individually in relation to the products referred to in the relevant statement, i.e., where any Epicor software is stated to be compatible with one product and also stated to be compatible with another product, it should not be interpreted that such Epicor software is compatible with both of the products running at the same time on the same platform or environment. Additionally platform or product compatibility may require the application of Epicor or third-party updates, patches and/or service packs and Epicor has no responsibility for compatibility issues which may be caused by updates, patches and/or service packs released by third parties after the date of publication of this document.

Epicor® is a registered trademark and/or trademark of Epicor Software Corporation in the United States, certain other countries and/or the EU. All other trademarks mentioned are the property of their respective owners.

Copyright © 2025 Epicor Software Corporation Epicor.

All rights reserved. No part of this publication may be reproduced in any form without the prior written consent of Epicor Software Corporation.

Table of Contents

Accounts Receivable Transaction Hierarchy	4
AR Invoice Entry - Add Invoice	
AR Invoice Entry - Overflow Menu	
AR Invoice Entry - Discounts and Taxes	9
Cash Receipt Entry	11
Cash Receipt Entry - Write Off Taxes	
Apply Document	17
Reverse Cash Receipt	18
Cash Receipt Adjustment	21
AR Write Off and Adjustment	21
Payment Instrument (PI) Receivable Entry	22



Accounts Receivable Transaction Hierarchy

This hierarchy is a summary of common general ledger (GL) transactions posted from within the Accounts Receivable (AR) module.



This hierarchy assumes your company uses an unmodified version of the Standard posting rules delivered with the Epicor application. If you use the Extended posting rules, or if you need information regarding an AR transaction that is not listed on this hierarchy, refer to GL Transaction Type Maintenance and review the details of the AR Invoice posting rules.

AR Invoice Entry - Add Invoice

Note you can always change the AR Account GL Control in AR Invoice Entry.

4

Action	Debit	Credit
Post Advanced Billing InvoiceWithout the Deferred Revenueoption	Receivables Account 1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	 Sales Account Product Group GL Control - Product Group AR Account GL Control - Customer AR Account GL Control - Company Config If you clear the Deferred Revenue check box on an invoice line, the application credits the Sales Account.
Post Deposit Billing Invoice	 Receivables Account AR Account GL Control - Customer AR Account GL Control - Company Config 	Prepayment Account 1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config
Post Miscellaneous Charge Amount	1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	Miscellaneous Charge Income Account 1. Account from GL Control on Miscellaneous Charge
Post Credit Memo	1. AR Account GL Control - Product Group 2. AR Account GL Control - Customer 3. AR Account GL Control - Company Config	AR Account GL Control - Custome AR Account GL Control - Custome AR Account GL Control - Company Config



Action	Debit	Credit
Post Advance Billing Credit Memo With the Deferred Revenue Account option	1. AR Account GL Control - Custome 2. AR Account GL Control - Company Config If you select the Deferred Revenue check box on a credit memo invoice line, the application debits the Deferred Revenue Account.	1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config 2. Company Config 2. Company Config 2. Company Config 3. Company Config 4. Control - Company Config 4. Control - Company Config
Post Advance Billing Credit Memo Without the Deferred Revenue Account option	1. AR Account GL Control - Product Group 2. AR Account GL Control - Customer 3. AR Account GL Control - Company Config If you clear the Deferred Revenue check box on a credit memo invoice line, the application debits the Sales Account.	Receivables Account 1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config
Post Deposit Billing Credit Memo	Prepayment Account 1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config



Action	Debit	Credit
Post Miscellaneous	Receivables Account	Sales Account
Invoice	AR Account GL Control - Customer	Product Group GL Control Product Group
	AR Account GL Control - Company Config	AR Account GL Control - Customer
		AR Account GL Control - Company Config
		A Sales Account can be updated on an AR invoice line at the time of invoice entry.

AR Invoice Entry - Overflow Menu

Note you can always change the AR Account GL Control in AR Invoice Entry



Action	Debit	Credit
Get Shipments - Post Shipment Invoice	Receivables Account 1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	 AR Account GL Control - Product Group AR Account GL Control - Sold To Customer AR Account GL Control - Bill To Customer AR Account GL Control - Company Config If a Sales Category is used (invoice line or customer), the Department segment comes from the Department GL Control selected on the Sales Category. If a Site is selected on the invoice, the Division segment comes from the Division GL Control selected on the Warehouse or Site.
Post Cancellation Invoice	Reverses original AR invoice GL debit transactions	Reverses original AR invoice GL credit transactions
Post Finance Charges	1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	AR Finance Charge Accrual Account 1. AR Account GL Control - Customer



AR Invoice Entry - Discounts and Taxes

Note you can always change the AR Account GL Control in AR Invoice Entry

Action	Debit	Credit
Post Discount Amount	Sales Discount Account	Receivables Account
(All Invoice Types, Part)	AR Account GL Control - Product Group	AR Account GL Control - Customer
	AR Account GL Control - Customer	AR Account GL Control - Company Config
	AR Account GL Control - Company Config	
	*If a Sales Category is used (invoice line or customer), the Department segment comes from the Department GL Control selected on the Sales Category.	
	*If a Site is selected on the invoice, the Division segment comes from the Division GL Control selected on the Warehouse or Site.	
Post Discount Amount	Receivables Account	Discount Account
(Credit Memo, Part)	AR Account GL Control - Customer	AR Account GL Control - Product Group
	AR Account GL Control - Company Config	AR Account GL Control - Customer
		AR Account GL Control - Company Config
Set Terms Discount (On	Payment Discount	Receivables Account
Invoice)	AR Account GL Control assigned to invoice you are paying	AR Account GL Control assigned to invoice you are paying.
Sales Tax (All Invoice	Receivables Account	AR Tax Accrual Account
Types except for Deposit Billing and Advanced Billing, Part)	AR Account GL Control - Customer	Tax GL Control - Tax Type
, taranosa sinnig, r arty	AR Account GL Control - Company Config	



Action	Debit	Credit
Sales Tax (Advanced Billing and Deposit Billing Invoice Types, Part)	1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	AR Tax Accrual Account 1. Tax GL Control - Tax Type using Deposit/Adv Billing Tax Timing 2. Tax GL Control - Tax Type using Default Tax Timing
Sales Tax (Credit Memo, Part)	AR Tax Accrual Account 1. Tax GL Control - Tax Type	 Receivables Account AR Account GL Control - Customer AR Account GL Control - Company Config
Sales Tax(Credit Memo for Advanced Billing and Deposit Billing Invoice Types, Part)	AR Tax Accrual Account 1. Tax GL Control - Tax Type using Deposit/Adv Billing Tax Timing 2. Tax GL Control - Tax Type using Default Tax Timing	AR Account GL Control - Customer AR Account GL Control - Customer GL Control - Company Config



Cash Receipt Entry

Note you can always change the AR Account GL Control in Cash Receipt Entry.

Function	Debit	Credit
Post Invoice Payment	Cash Account	Receivables Account
	Bank GL Control - Bank Account	AR Account GL Control posigned to
	If the Reconciled AR Balance check box is selected on the bank record in Bank Account Maintenance, this transaction debits the Pending Cash Account defined in the Bank GL Control instead of the Cash Account.	Control assigned to invoice you are paying.



Eupation	Dobit	Cradit
Function	Debit	Credit
Book Unapplied Cash	Cash Account	Unapplied Cash Account
Unapplied cash on receipts creates Unapplied Receipt (UR) Credit Memos.	If the Reconciled AR Balance check box is selected on the bank record in Bank Account Maintenance, this transaction debits the Pending Cash Account defined in the Bank GL Control instead of the Cash Account. If the Reconciled Other Balances check box is selected on the bank record in Bank Account Maintenance, the posting of withdrawals to accounts is delayed by using pending accounts until the bank statement is reconciled in Bank Statement Processing. The application posts all transfers and bank adjustments to the Pending Transfer and Other Pending Cash contexts.	 AR Account GL Control - Customer AR Account GL Control - Company Config



Function	Debit	Credit
Post Miscellaneous Payment	1. Bank GL Control - Bank Account If the Reconciled AR Balance check box is selected on the bank record in Bank Account Maintenance, this transaction debits the Pending Cash Account defined in the Bank GL Control instead of the Cash Account.	Enter Account Number on Record
Post Deposit Payment (Allocated or Unallocated)	1. Bank GL Control - Bank Account If the Reconciled AR Balance check box is selected on the bank record in Bank Account Maintenance, this transaction debits the Pending Cash Account defined in the Bank GL Control instead of the Cash Account.	Prepayment Account 1. AR Account GL Control - Company Config 2. Option to enter Account Number on record.
Post Debit Note	Receivables Account 1. AR Account GL Control - Customer 2. AR Account GL Control - Company Config	If applied to an invoice, this transaction credits Receivables Account. If not applied to an invoice, this transaction credits Unapplied Cash Account.



Function	Debit	Credit
Book Bank Fee	Bank Fee Account	Cash Account
	 Bank Fee GL Control - Bank Fee Option to change account on the 	Bank GL Control - Bank Account
	Cash Receipt (A/R Account > Bank Fee sheet)	If the Reconciled AR Balance check box is selected on the bank record in Bank Account Maintenance, this transaction credits the Pending Cash Account defined in the Bank GL Control instead of the Cash Account.
Post Transfers or Other Payments	Cash Account 1. Bank GL Control - Bank Account	Unapplied Cash Account AR Account GL Con-
	If the Reconciled Other Balances check box is selected on the bank record in Bank Account Maintenance, the posting of withdrawals to accounts is delayed by using pending accounts until the bank statement is reconciled in Bank Statement Processing. The application posts all transfers and bank adjustments to the Pending Transfer and Other Pending Cash contexts.	trols for transfers or other payments



Function		Debit	Credit
Post Positive Write Off - Invoice Remaining Balance		Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry.	Receivables Account 1.Receivables account that holds balance of the invoice
	This is for a regular invoice remaining balance.		you are paying.
Post Positive Write Off - Credit Memo Remaining Balance		Receivables Account Receivables account that holds balance of the invoice you are	Check Detail Write Off Account Write Off Account selected
	This is for a regular credit memo remaining balance.	paying.	for invoice payment in Cash Receipts Entry.
Post Neg Off	gative Write	Receivables Account Receivables account that holds balance of the invoice you are paying	Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry.

Cash Receipt Entry - Write Off Taxes



Function	Debit	Credit
Write Off Tax Transaction (Invoice with collection method Invoicing) This is for a	AR Tax Accrual Account 1. Tax GL Control Tax Type using Tax Effective Rate 2. Tax GL Control Tax Type	Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry
regular invoice with a write off set as Taxable and an Invoice collection method.	using Tax Rate	
Write Off Tax Transaction (Invoice with collection	AR Tax Contra Account	AP Tax Contra Account
method Self-Assessment or Self-Assessment Dual	Tax GL Control Tax Type using Tax Effective Rate	Tax GL Control Tax Type using Tax Effective Rate
Entry)	Tax GL Control Tax Type using Tax Rate	Tax GL Control Tax Type using Tax Rate
This is for a regular invoice with a write off set as Taxable and a collection method Self-Assessment or Self-Assessment Dual Entry		
Write Off Tax Transaction (Credit Memo with	Check Detail Write Off Account	AR Tax Accrual Account
collection method Invoicing)	Write Off Account selected for invoice payment in Cash Receipts Entry.	Tax GL Control Tax Type using Tax Effective Rate Tax GL Control Tax Type
This is for a credit memo with a write off set as Taxable and an Invoice collection method.		Tax GL Control Tax Type using Tax Rate



Function	Debit	Credit
Write Off Tax Transaction (Credit Memo with collection method Self- Assessment or Self- Assessment Dual Entry)	AP Tax Contra Account Tax GL Control Tax Type using Tax Effective Rate Tax GL Control Tax Type	1. Tax GL Control Tax Type using Tax Effective Rate 2. Tax GL Control Tax Type
This is for a credit memo with a write off set as Taxable and a collection method Self-Assessment or Self-Assessment Dual Entry	using Tax Rate	using Tax Rate

Apply Document

Function	Debit	Credit
Apply Credit Memo	Receivables Account	Receivables Account
CM created in AR Invoice Entry	AR Account GL Control - Posted Credit Memo	AR Account GL Control - Posted Invoice to which you are applying credit memo
Apply Credit Memo CM created when unapplied cash posted in Cash Receipt Entry	Unapplied Cash Account 1. AR Account GL Control - Posted UR Credit Memo	AR Account GL Control - Posted Invoice to which you are applying the credit memo



Reverse Cash Receipt

Function	Debit	Credit
Reverse Deposit Payment Credit	1. AR Account GL Control - Source Cash Receipt	Cash Account 1. Bank GL Control - Bank Account - Source Cash Receipt
Reverse Invoice Payment Credit	1. AR Account GL Control - Source Cash Receipt	Cash Account 1. Bank GL Control - Bank Account - Source Cash Receipt If a Pending Cash
		Account is defined in the Bank GL Control, this transaction credits that account instead of the Cash Account.
Reverse Miscellaneous Payment Credit	Account Selected on Source Cash Receipt	Cash Account Bank GL Control - Bank Account - Source Cash Receipt
		If a Pending Cash Account is defined in the Bank GL Control, this transaction credits that account instead of the Cash Account.

Function	Debit	Credit
Reverse Unapplied Cash	Unapplied Cash Account 1. AR Account GL Control - Source Cash Receipt	1. Bank GL Control - Bank Account - Source Cash Receipt If a Pending Cash Account is defined in the Bank GL Control, this transaction credits that account instead of the Cash Account.
Reverse Positive Write Off - Invoice Remaining Balance This is for reversing a regular invoice remaining balance.	Receivables account that holds balance of the invoice you are paying.	Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry.
Reverse Positive Write Off - Credit Memo Remaining Balance This is for reversing a regular credit memo remaining balance.	Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry.	Receivables Account Receivables account that holds balance of the invoice you are paying.
Reverse Negative Write Off	Check Detail Write Off Account Write Off Account selected for source cash receipt in Cash Receipts Entry.	Receivables Account Receivables account that holds balance of the invoice you are paying.



Function	Debit	Credit
Reverse Write Off Tax Transaction (Invoice with collection method Invoicing) This is for reversing a regular invoice with a write off set as Taxable and an Invoice collection method.	Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry.	AR Tax Accrual Account 1. Tax GL Control Tax Type using Tax Effective Rate 2. Tax GL Control Tax Type using Tax Rate
Reverse Write Off Tax Transaction (Invoice with collection method Self- Assessment or Self- Assessment Dual Entry) This is for reversing a regular invoice with a write off set as Taxable and a collection method Self-Assessment or Self-Assessment Dual Entry.	AP Tax Contra Account 1. Tax GL Control Tax Type using Tax Effective Rate 2. Tax GL Control Tax Type using Tax Rate	AR Tax Contra Account 1. Tax GL Control Tax Type using Tax Effective Rate 2. Tax GL Control Tax Type using Tax Rate
Reverse Write Off Tax Transaction (Credit Memo with collection method Invoicing) This is for reversing a credit memo with a write off set as Taxable and an Invoice collection method.	Tax Accrual Account Tax GL Control Tax Type using Tax Effective Rate Tax GL Control Tax Type using Tax Rate	Check Detail Write Off Account Write Off Account selected for invoice payment in Cash Receipts Entry.



20

Function	Debit	Credit
Reverse Write Off Tax Transaction (Credit Memo with collection method Self- Assessment or Self- Assessment Dual Entry)	Tax GL Control Tax Type using Tax Effective Rate Tax GL Control Tax Type Tax GL Control Tax Type	Tax GL Control Tax Type using Tax Effective Rate Tax GL Control Tax Type 2. Tax GL Control Tax Type
This is for reversing a credit memo with a write off set as Taxable and a collection method Self-Assessment or Self-Assessment Dual Entry.	using Tax Rate	using Tax Rate

Cash Receipt Adjustment

The Adjust Cash Receipt transaction combines two existing GL transaction types, the **Reverse Cash Receipt** and the **AR Payment** (Cash Receipt Entry) GL transaction types.

The Cash Receipt Adjustment transaction does not have posting rules or input documents. It is a posting algorithm that posts, confirms or terminates the reverse cash receipt and AR payment as one combined transaction.



For more information, please refer to the **Reverse Cash Receipt** and **Cash Receipt Entry** topics.

AR Write Off and Adjustment

Function	Debit	Credit
Increase or decrease an open invoice amount	Enter Account Number on Record	AR Account GL Control assigned to invoice you are adjusting
Increase or decrease an open credit memo amount	AR Account GL Control assigned to credit memo you are adjusting	Enter Account Number on Record



Payment Instrument (PI) Receivable Entry

Action	Debit	Credit
AR PI Payment	PI Receivable Account	Receivables Account
	Payment Instrument GL Control assigned to the Payment Instrument Receivable	AR Account GL Control assigned to the invoice to which you are applying the Payment Instrument Receivable

